

MINUTES
Workforce Development Board Meeting
April 20, 2017

Members Attended

Roslyn Goldmacher	Long Island Development Corp.
Doug Kowalczyk	HiTempco
Veronica Rose–Craig	ACCES-VR
Sunita Manjrekar	Nassau County Department of Social Services
Jon Siskind	Bowne AE & T Group
Martin Murphy, Ph.D.	LI-RAEN/NYSED-ACCES
Jay Fund	Hunter Business School
Edmund Koeppel	Nassau Community College
Keith Sperling	National Grid
Tom Bruno	Hicksville Youth Council
Glen Wolther	All Round Bakery Products
Nicole Grodner	Northeast Regional Council of Carpenters

Absent Members

Harold Mayer, Esq.	Forchelli, Curto, Deegan, LLP
Barry Greenspan	NYS Empire State Development
Elvira Lovaglio-Duncan	Urban League Mature Worker Program
Mario Martinez	Port Washington CAC
Gemma DeLeon Lopresti	Local 1102
John Durso	LI Federation of Labor
William Kurz	Kurz Planning, Inc
Raj Mehta	Infosys International, Inc.
Cheryl Davidson	Northwell Health
Jill Gunzel	Albrecht, Viggiano, Zurech & Co. PC
John Lekstutis	LiRo Group Ltd.
Joseph Larocca	Advantage Payroll Services

Others in Attendance

Joseph S. Saladino	Town of Oyster Bay
Frank V. Sammartano	Town of Oyster Bay
Colin Bell	Town of Oyster Bay
Steven Delligatti	Oyster Bay-North Hempstead-Glen Cove LWDB
Camille Byrne	City of Glen Cove
Linda Scalera	Town of Oyster Bay
Lisa Block	Town of Oyster Bay

Michele Cohen
Denise Marcel
May-Whei Lin
Paola Nazzo Ficarra
James Hayes
Dennis Palmieri

Nassau BOCES
Nassau BOCES
NYS Department of Labor
NYS Commission for the Blind
Northeast Regional Council of Carpenters
Town of Oyster Bay

WDB Minutes April 20, 2017

Steven Delligatti, Director of the Workforce Board, called the meeting to order at 8:46 a.m. Sign in sheets were handed out. Mr. Delligatti chaired the meeting as Hal Mayer Jr., Chairman and William Kurz, Vice Chair were unable to attend. Mr. Delligatti thanked everyone for coming and introduced new member Nicole Grodner from the North East Council of Carpenters, who spoke about their latest project.

Mr. Delligatti asked for a motion to accept the minutes from the last meeting. The minutes were accepted unanimously on a motion by Ms. Goldmacher and seconded by Mr. Fund.

Nicole Grodner, Council Representative, Northeast Regional Council of Carpenters(NRCC) presented on the "Sisters in the Brotherhood" hiring initiative program. Ms. Grodner joined in 2007 with no experience or knowledge in carpentry. Ms. Grodner was accepted into the four year apprentice program (it is now a 5 year program) where she learned about carpentry as well as safety, tools, and materials. Upon graduation she became a shop steward, and ten months ago she became a Council Representative. There are many opportunities in this union. James Hayes, Director of Training for the NRCC in New York State, answered various questions from the Board. The answers to these questions are below:

The NRCC has not run a "Sisters in the Brotherhood" hiring initiative program on Long Island, although they have run successful programs in other regions. The NRCC hope to increase female recruiting efforts. Currently the union is comprised of 2% women the goal for the union is 10%.

This pre-apprentice program is six weeks starting May 18 and it introduces these applicants to carpentry and what can be expected of them. Participants must be 18 years of age, have graduated from high school or have received an equivalency. They must be physically able to perform the work (stand, lift, bend) and have transportation to and from work/school. They must be willing to submit to drug testing and pass. If they are still interested after the pre-apprentice program, they can apply to the apprentice program that starts in July. During the pre-apprentice program participants will be evaluated on their punctuality, attendance, ability to keep up physically and by the drug screening. Participants will also be ranked on a point system. Points may be received from: having college credits, having attended adult education classes, and having work experience. Participants will be given a math test and an oral

interview. If a candidate has a criminal past they may be admitted to the program. The program has increased female recruiting efforts in New York.

Participants do not pay for the program as it is funded by grants. Participants are not paid while in carpentry school, however, every 5 months there is training in the field where they will get paid \$20 an hour. Once the program is completed, they can expect to earn \$40 an hour. When participants complete the program they are placed on a list for hire. They automatically come into the Union through the program, since they are pre-approved. This is a Nassau and Suffolk county program.

There is an increased need for skilled construction trade workers and the projection is for that need to keep increasing. Shital Patel, NYSDOL Regional Labor Market Analyst, added that large numbers of construction workers are expected to retire and the gaps need to be filled in.

Mr. Delligatti explained that the Career Centers and the WDB will be promoting this program going forward. He asked that the Board members please give out flyers to all that would meet the criteria for the program.

Linda Scalera, Acting Director of Employment and Training, presented the recommendations of the Request for Proposal (RFP) Subcommittee for in-school youth proposals. An RFP was issued for services to in-school youth ages 16-21 for the period June 1, 2017 through September 30, 2018. \$100,000 was made available to a vendor who could provide the services stated in the RFP. A vendor was solicited to offer work readiness skills and placement for eligible youth in employment or post-secondary education. A total of 31 requests for proposals were mailed out on March 3, 2017. In addition this RFP was posted online and sent electronically to 50+ potential responders. One response was received. The sole response was received from Career & Employment Options (CEO) on March 31st. CEO requested a total of \$19,248. After conferring with a CEO representative to determine that the organization would be able to meet the program objectives, provide sufficient training and career services, and maintain sufficient funding for mileage, food, school supplies, transportation needs for students and special trips, it was determined that an additional \$10,000 was required. The amount of requested funding is therefore \$29,248. CEO will target disabled youth in the Plainedge and Carle Place school districts for a goal of approximately 20 youth. If insufficient numbers of eligible youth are recruited from those districts, additional districts will be added. Expenditures will average approximately \$1,462 per student. Ms. Scalera stated that the Youth committee members recommend CEO for the contract award. Mr. Delligatti called for a motion to award the contract. The Board voted to award the grant to CEO on a motion by Ms. Goldmacher and seconded by Ms. Rose-Craig.

CEO was awarded a total of \$29,248 for the period June 1, 2017 through September 30, 2018. The remainder of the \$100,000 youth program funds was to be made available for grants in a subsequent time period.

Colin Bell, Acting Deputy Commissioner of the Department of Intergovernmental Affairs, presented the recommendations of the RFP subcommittee for One-Stop Operator proposal selection. Mr. Bell

explained that the Division of Employment & Training (DET) has been operating workforce development programs for approximately 30 years. Mr. Bell described the purpose of the One-Stop Operator, which is to facilitate coordination, working with DET as the provider of WIOA services, and workforce development partner agencies. He described the competitive procurement process, background, requirements and funding (total available funding of \$15,000). It was noted that the RFP had been shared with partner agencies, the Suffolk County WDB, Hempstead/Long Beach LWDB and advertised in Newsday. The proposal submitted by Savvy Hires LLC, was from the founder of Savvy Hires Felicia Fleitman. Ms. Fleitman was a recruiter in legal field, and was not evaluated as having the required experience for the position of One-Stop Operator. The second response, submitted by Gail Parainfo, the previous Director of Employment and Training, was comprehensive, and included proposed work beyond the scope of the RFP. The total proposed contract amount was \$15,000 for the one-year period. Her background and expertise was recognized by the subcommittee as being appropriate for the One-Stop Operator position, and her proposal was recommended for funding. The Board voted to award the contract to Ms. Parainfo for \$15,000 for the period July 1, 2017 to June 30, 2018 on a motion by Ms. Goldmacher and seconded by Mr. Fund.

The meeting adjourned at 10:30 a.m.