

MINUTES
Workforce Development Board Meeting
April 25, 2018

Members Attended

Harold Mayer, Esq.	Chair
Nick Spinelli for Veronica Rose–Craig	ACCES-VR
Sunita Manjrekar	Nassau County Department of Social Services
Jon Siskind	Independent Proposal Consulting
Martin Murphy, Ph.D.	LI-RAEN/NYSED-ACCES
Jay Fund	Hunter Business School
Glen Wolther	All Round Bakery Products
Nicole Grodner	Northeast Regional Council of Carpenters
Walter Markowitz Ed.D	Hofstra University
Jill Gunzel Lemke	Albrecht, Viggiano, Zurech & Co. PC
Leonard Feldman for Elvira Duncan	Urban League Mature Worker Program
Doug Kowalczyk	HiTempco
Ryan Schlotter	Oyster Bay Brewing Co.
Cheryl Davidson	Northwell Health
Mario Martinez	Port Washington CAC
Dawn Nolan for Edmund Koeppel	Nassau Community College

Absent Members

Gemma DeLeon Lopresti	Local 1102
William Kurz	Kurz Planning, Inc
Raj Mehta	Infosys International, Inc.
Keith Sperling	National Grid
Roslyn Goldmacher	Long Island Development Corp.
Tom Bruno	Hicksville Youth Council
John Keating	PSEG
John Durso	LI Federation of Labor
Barry Greenspan	NYS Empire State Development

Others in Attendance

Steven Delligatti	Oyster Bay-North Hempstead-Glen Cove LWDB
Ann Fangmann	City of Glen Cove CDA/IDA
Linda Scalera	Town of Oyster Bay
Denise Marcel	Nassau BOCES
Michele Cohen	Nassau BOCES
May-Whei Lin	NYS Department of Labor
Shital Patel	NYS Department of Labor
Eugenio Martinez	NYS Department of Labor
Dennis Palmieri	Town of Oyster Bay
Frank Sammartano	Town of Oyster Bay
Dean E. Bennett	Nassau County DSS
John Skinner	Nassau County DOL
Ed Willie	Nassau County DSS
Steven Bofill	Vengo Labs
Brian Bofill	Vengo Labs
Maria Frey	ECNY Corp.
Paola Nappo Ficcaro	NYS Commission for the Blind
Ella Craanen	ACCES- VR

WDB Minutes April 25, 2018

Hal Mayer, Chairman of the Workforce Development Board (WDB), called the meeting to order at 9:15 a.m. Sign in sheets were circulated. Mr. Mayer thanked everyone for coming and introductions of all those in attendance commenced. Mr. Mayer acknowledged the large turnout and those in attendance for the first time at the Workforce Board Meeting.

Mr. Mayer thanked our hosts the Town of Oyster Bay for providing the meeting space and set up.

Mr. Mayer asked for a motion to accept the minutes from the January 2018 WDB meeting. The minutes were accepted unanimously on a motion by Mr. Markowitz and seconded by Mr. Fund.

Mr. Mayer then asked for a motion to accept the minutes from the February 2018 Regional WDB Meeting. The minutes were accepted unanimously on a motion by Mr. Markowitz and seconded by Mr. Fund.

Mr. Mayer then introduced Steven and Brian Bofill from Vengo Labs. Mr. Bofill presented to the board the history of Vengo Labs and their vending machine business. Unlike standard vending machines, Vengo machines take up minimal space and focus on efficiency and cutting edge technology. Vengo machines are located all over the country in “high traffic” areas such as gyms, hotels and college campuses. Vengo machines are fully customizable to fit the theme of its location and offer a wide range of items from hygiene products to headphones and combination locks.

Mr. Bofill answered questions from the board members and also stated that the product is modeled off aerospace technology. This technology allows for the most efficient use of space and furthermore can hold up to 100 products in a machine not much larger than two large shoe boxes.

Through the help of the Nassau County IDA, Vengo Labs moved from New York City to Bethpage thus entering the Oyster Bay-North Hempstead-Glen Cove workforce development area. This move further allowed the company to expand and hire additional staff as they are at any given time working on hundreds of machines.

Mr. Mayer then introduced Dean Bennett and Ed Willie, Employment Unit, Nassau County Department of Social Services (DSS). Mr. Willie presented on the Work Experience Program (WEP) provided through DSS. The WEP allows for private sector, public sector and non-profit organizations the ability to obtain a prescreened employee at no cost. These potential employees are required through the terms of their DSS case to work a certain amount of hours on a weekly basis to continue to qualify for benefits. Mr. Willie explained to the board that the potential employees have a varied work history, background and education level. Every effort is made so that an appropriate DSS client is matched with your organization/ company. Supportive services such as transportation, childcare and job coaching is also available for those who may need it.

Mr. Bennett stated that the goal of the program is to help the clients obtain relevant work experience so that they become self-sufficient while having their case with DSS closed positively. Mr. Willie provided the board with handouts to further clarify the program and answered questions pertaining to the program.

Mr. Steven Delligatti, Director of the Workforce Board presented the board with a variety of updates. Mr. Delligatti disseminated documents to the board in reference to a Work Experience Policy for review. The document was explained with an understanding a vote to add this policy would take place next meeting so that the board has ample time to review.

Mr. Delligatti addressed the possibility of launching an internship program through the Town of Oyster Bay. The program would be for college student's home for the summer and are interested in public sector work. This program would be supported by the board.

Furthermore, Mr. Delligatti had asked the board to review the possibility for board training provided through NYATEP. More information will be given to the board at the appropriate time.

Mr. Delligatti then introduced Linda Scalera, Acting Director, Town of Oyster Bay, Department of Intergovernmental Affairs, Division of Employment and Training to present on the “Workshop Provider RFP”. Ms. Scalera provided the board with an overview of the RFP and background and history on the services that were solicited. Ms. Scalera then explained the process of developing a RFP Review Committee and the tasks that were accomplished during their meeting.

Ms. Scalera provided the board members the composite scores from the participants of the review committee. She went through all 11 proposals and explained the rationale for the scores received. Ms. Scalera thoroughly answered any and all questions regarding this topic to the satisfaction of the board members. After a lengthy discussion, Chairman Mayer took a motion for a vote to accept the suggestions of the RFP Review Committee. The motion was given by Mr. Markowitz and seconded by Mr. Fund. A vote was taken and passed unanimously to accept the recommendations of the review committee thus awarding contracts to 8 of the 11 proposers.

The meeting adjourned at 11:15 a.m.

